

win:pro energy group



from wind to power
wind solar biogas



Renewable energies

New markets – new opportunities

Renewable energies are constantly and sustainably growing in importance with Germany taking a leading role in technology and regional economic policy. From here, know-how and expertise is transported around the world.

With global growth of around 25 per cent, wind energy is far and away one of the world's most dynamic markets. When win:pro was founded in the early 1990s, few people had any idea of the success story in store for the industry.

Investment in wind, solar and biogas energy is now geared to the long term, and it seems likely that much more investments will be put into these forms of power than into conventional energies.

This rapid process requires an equally rapid professionalisation of the entire industry, not merely in technological development. Rather, the quality of site planning, financing and project development will decide on the future success of renewable energies.

The economic success of large-scale plants handling regenerative energies is in addition heavily influenced by sound analyses

and trend research, powerful networks and reliable partners, and by precise knowledge of national peculiarities.

win:pro supports wind energy, solar and biogas projects in Germany and Europe, beginning with the initial planning right through their entire life span.

Focus

win:pro energy group – Expertise in renewable energies

win:pro understands energy supply as a global challenge. It is a matter of finding serious alternatives to help solve economic, social and ecological problems. A single wind turbine is no longer any sort of solution; what is needed are globally optimised and excellently controlled major projects.

win:pro has worked consistently for more than ten years towards making renewable energies internationally competitive. From the small regional planning office opened in 1995, the win:pro energy group emerged with more than 200 MW in projected energy production – a prestigious company with more than 30 specialists and subsidiaries throughout Europe.

The interest of large international players had been aroused. win:pro's partners are supported reliably, consistently and with commitment with transparent structures and optimised processes. win:pro is involved in activities in selected European target markets, transporting know-how, forming networks, coordinating and realising projects.

Its range of services is oriented to the renewable energy value chain in the areas of contract, development and investment.



From project planning to financing, from construction to operation and marketing, win:pro realises efficient renewable energy projects in Europe. Its sound knowledge of every phase enables a detailed evaluation of external projects at every stage of planning.

The expansion of the win:pro energy group takes into account the globalisation and dynamism of a growth market.

Expertise at all levels



Location search

Through the systematic and critical evaluation of new locations win:pro identifies projects with a high certainty of success. win:pro takes into account national and regional planning regulations, wind potential, relief and topology.

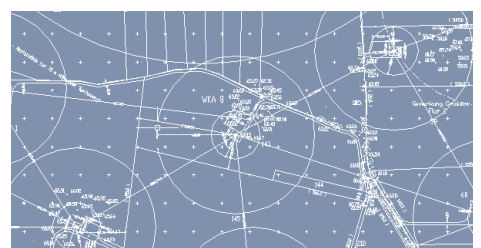
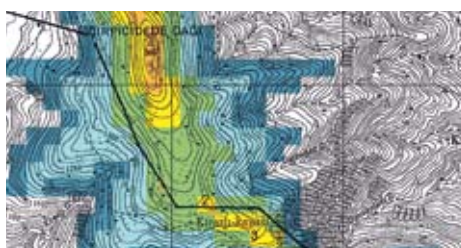
Feasibility and profitability studies are included in the equation based on many years' experience. Close contacts to local authorities, government agencies, managers, landowners and energy suppliers secure decisive locational advantages at every phase of the project.



Project development

Thanks to careful planning, win:pro achieved optimum efficiency at diverse locations. The many and varied skills of the win:pro team guarantee the success of project development.

It assumes responsibility for the approval process, calculations, forecasts and selecting and configuring the plants. The project development strategy is adapted to local conditions, coupling local presence overseas with the experience gained in Germany.





Realisation

Successful planning leads to realisation. Along the path towards the turnkey handover of wind parks, win:pro covers all services from control and monitoring to site management. win:pro takes on projects in marketing and/or coordination at every stage. Energy projects are financed exclusively in cooperation with proven and reliable partners.



Plant management

win:pro offers technical and economic management of wind parks from one source. Extensive experience and expertise, coupled with adjustments to local requirements, secure the long-term success of projects throughout their entire life.

win:pro assumes the complete management of realised projects to secure reliable operation and high plant availability. Structural and technical states are monitored permanently both on-site and remotely. win:pro assumes responsibility for claims management if required, coordinates maintenance and repair tasks, manages wind parks as well as documentation and reporting.



win:pro services

Location search

Location search for the erection of wind, solar and biogas power plants

Evaluation and coordination

Evaluation and, if required, assumption or coordination of projects at every stage of planning

Planning and procurement

Planning and procurement of approvals for acquired projects

Sound and shade approval certificates, visualisation and environmental support planning

Fine-tuning of park configuration and plant type to ensure maximum profitability with minimal effects interference to people and nature

Maximisation of park efficiency

Creation of an ideal solution for grid connection.

Equity and finance

Financing for in-house or external projects in cooperation with reputable banks, institutional investors and other forms of financing

Contractual arrangements and legal advice in connection with the planning or transfer of projects

Erection and plant management

Realisation and turnkey erection of wind parks and solar energy plants, incl. infrastructure and grid connection

Control and monitoring during construction

Wind park and single plant management



International strategy

win:pro – presence on the European market

Europe has almost inexhaustible regenerative energy sources. Wind energy in particular, but also solar power and biomass, are becoming a competitive alternative in the global energy mix.

win:pro is based in Berlin, a location that offers unrivalled opportunities for its Europe-wide activities. From here, win:pro exports its expertise and experience to all countries in which renewable energies are set to play a major role.

Subsidiaries in the UK, France, Poland, Portugal, Romania and Turkey ensure that the interfaces between international management and regional and local peculiarities result in effective partnerships.

win:pro's regional presence in the markets and a pool of employees from a wide range of countries ensure fast, internationally recognised analyses of locations and the approval and legal fundamentals. It underpins the quality of the local partners leading to the realisation of attractive projects. This includes both marketing of projects in various planning phases and complete

support for wind parks or operation of solar power plants.

win:pro's work is country-focussed because all countries need renewable energy. And every one of them needs to pursue a different strategy in its realisation.

Currently win:pro is active in the following countries:



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win:pro energy group

Based in Berlin, the group is experienced in planning and realising projects based on regenerative production of energy, professional marketing and arranging financing at the best possible terms for in-house and external projects. The win:pro energy group is internationally organised into three units: contract, develop and invest.

contract

win:pro contract GmbH & Co. KG

- assumes construction management for the turnkey realisation of projects as general contractor
- conducts commercial and technical management
- handles claims should they arise
- coordinates investors, producers and insurers

develop

win:pro develop GmbH & Co. KG

- acquires suitable locations in Germany and Europe
- evaluates and assumes external projects
- executes the entire planning procedure, from plant configuration, infrastructure optimisation, right up to approval planning
- support the creation of contracts, performs a due diligence review of planning and technology
- conducts estimated economics calculations until approval

invest

win:pro invest GmbH & Co. KG

- provides all services in the context of project financing
- focuses on the requirements of institutional investors above all
- produces economics calculations and financing solutions in partnership with Mezzanine Kapital
- monitors its own due diligence reviews up to financing through securitisation